

North American Dairy Challenge, Northeast Regional Event, Team Evaluation Scorecard

Team Name: _____

Evaluator _____

1. Material presented: 55%

- a. Introduction: 5% _____/5
 - i. Clear overview of farm analysis
 - ii. Benchmarking with regional averages
- b. Assessment: 25% _____/25
 - i. Appropriate order of importance
 - ii. Correct, detailed and justified
 - iii. Economically important
- c. Recommendations: 25% _____/25
 - i. Appropriate order of importance
 - ii. Justified with details
 - iii. Realistic suggestions (economic, practical)
 - iv. **SUPPOSE 'IF' Analysis included**

2. Presentation and Visual Aids: 20%

- a. Presence: 15% _____/15
 - i. Enthusiastic, confident, knowledgeable
 - ii. Maintained eye contact, few distracting mannerisms
 - iii. Spoke clearly with appropriate volume, speed, grammar
- b. Visual Aids: 5% _____/5
 - i. Clear, legible, organized, professional

3. Preparation and Organization: 10% _____/10

- a. Planning and preparation by all team members
- b. Knowledge of farm practices by all team members
- c. Stated concise objectives and conclusion with logical order
- d. Used 20 minute time limit wisely

4. Response to Questions: 15% _____/15

- a. Confident and concise answers
- b. Effective summary of relevant information
- c. All members involved in answering at least 1 question
- d. Teams allowed to confer briefly, but a long conference will be penalized
- e. Teams choosing not to confer will not be penalized for this choice

TOTAL _____/100

Major Strengths of this presentation:

Major areas of this presentation that need improvement: