

Agri-King is hiring an experienced Dairy Specialist to provide advisory expertise to Agri-King's clientele. This is a fantastic work-from-home opportunity where you'll get the chance to play an integral role in helping Agri-King create long-standing relationships with agriculture professionals.

**We currently have openings for our Lancaster, Pennsylvania and Madison, WI region. Agri-King is always open to talking to potential candidates with experience in all areas of the United States.**

Agri-King provides livestock producers with a personalized nutritional program that offers flexible solutions. This industry leader is dedicated to improving herd profitability and optimum herd health and performance for every client.

**Job Duties:**

- Ability to relate well to dairy producers and farmers
- Maintain an existing customer base as well as grow product sales through prospecting, cold calling and referrals
- Represent company at Trade Shows and Association meetings to promote our products.
- Discipline and ability to stay self-motivated
- Provide a consultative sales approach to build long-lasting relationships

**Requirements:**

- Experience working within dairy or beef cattle nutrition or have an agriculture background is required
- Territory management/sales experience is preferred
- Bachelor or associate degree in dairy or animal science is strongly preferred
- Must be able to manage a productive work-from-home schedule
- Proficiency working with counselor-based selling

**Benefits:**

- Competitive salary with an attractive bonus structure
- Lucrative healthcare coverage
- Employee stock option plan
- Flexible schedule

This is a fantastic opportunity for a driven individual who is ready to serve both Agri-King's customers and employees to assist the team in delivering the best products and services to every customer. **Interested candidates may send their resume to [chris.partlow@agriking.com](mailto:chris.partlow@agriking.com)**