|   | National Dairy Challenge Contest & Academy   |  |
|---|--|--|
| Visalia Marriott                            |  | Comfort Suites                         |
| 300 South Court Street<br>Visalia, CA 93291 | April 12-14, 2018  | 210 E Acequia Ave<br>Visalia, CA 93291 |
| Phone (559) 636-1111                        | Visalia Convention Center  | Phone: (559) 667-9527                  |
| Fax (559) 636-2285                          | 303 E. Acequia   |  |
|   | Visalia, California 93291  |  |
|   |  | Ver 040918                             |
|   | All events are in the Visalia Convention Center unless otherwise noted                           |  |
|   | Full Schedule  |  |
| Tuesday, April 10                           | 0. //  |  |
|   | Staff arrive   | Kings Canyon Board                     |
| 10:00 AM                                    | DCC and IT   | Room                                   |
|   |  |  |
| Wednesday, April 1                          | 1  |  |
| 7:20 AM 10:00 DM                            | Set up Dairy Challenge Central (DCC) office conjugately being delivered at 9:10 AM               | Kings Canyon Board<br>Room             |
|   | Set up Dairy Challenge Central (DCC) office - copier being delivered at 8:10 AM Set up IT office | Grand Board Room                       |
| 0.0071111                                   | Coaches, teams, board, arrive in Visalia   | Grana Board (Com                       |
|   |  | Restaurant Private                     |
| 9:00 AM                                     | Precon Meeting with hotel staff  | Dining Room, Marriott                  |
| 6:30 DM                                     | NAIDC Board of Directors dinner  | Mt. Whitney Board Room - Marriott      |
| 0.30 FW                                     | NAIDO BOAID OF DIFECTORS DIFFIELD  | Mt. Whitney Board Room                 |
| 7:00 PM - 9:00 PM                           | NAIDC Board of Directors meeting   | - Marriott                             |
|   |  |  |
|   |  |  |
| Thursday, April 12                          |  | Kinga Canyan Baard                     |
| 7:30 AM - 11:00 PM                          | Dairy Challenge Central office   | Kings Canyon Board<br>Room             |
| 7:30 AM - 11:00 PM                          |  | Grand Board Room                       |
| 7:30 AM - 9:30 AM                           |  | Charter Oak Ballroom                   |
| 9:00 - 9:30 AM                              | Registration   | Executive Lobby                        |
|   | Educational seminar: Facts and Fiction on Livestock and Climate Change.                          |  |
|   | Frank Mitloehner, UC Davis   | Charter Oak Ballroom                   |
|   | Depart hotel in school vans for Tour Farm  |  |
| 11:30 AM - 12:00 PM                         |  | offsite for afternoon                  |
|   | Welcome by Maddox family, Maddox/Dairy Cares presentation  | Maddox Farms                           |
|   | Group Photo  |  |
| 1:00-4:00 PM                                |  |  |
|   | Dinner at Farm   |  |
| 5:15 PM                                     | School vans depart for Hotel   | Visalia Marriott                       |
| 6:00 - 6:30 PM                              | Registration   | Kings Canyon Board<br>Room             |
|   | Ice Cream Dessert Bar  | Charter Oak lobby                      |
|   |  | Sierra Nevada and                      |
| 6:15 PM                                     | Academy Advisor orientation  | Ballroom - Marriott                    |
|   | IT computer set up   | Grand Board Room                       |
| 7:00 - 9:30 PM                              | Distribution of computers and contest materials. All teams (contest students) should be present. | Charter Oak Ballroom                   |
|   | Judges' orientation  | Mineral King                           |
| 7.001 W                                     | zaagee eemanen   | Sierra Nevada and                      |
| 7:15 - 9:45 PM                              | Academy Session 1: Distribution of case study materials  | Ballroom - Marriott                    |
|   |  |  |
| Eridou Ameil 40                             |  |  |
| Friday, April 13                            |  | Kings Canyon Board                     |
| 5:30 AM - 11:00 PM                          | Dairy Challenge Central office   | Room                                   |
| 5:30 AM - 11:00 PM                          |  | Grand Board Room                       |
|   |  | Kings Canyon Board                     |
|   | Sponsor and media check-in at Dairy Challenge Central  | Room                                   |
| 6:00 AM – 7:45 AM                           | Breakfast buffet   | Charter Oak Ballroom                   |

| 6:45 AM 7:00 AM     | Form visit evention and instructions for students and judges   | Charter Oak Ballroom           |
|---------------------|--|--------------------------------|
|                     | Farm visit overview and instructions for students and judges   | Charter Oak Ballroom           |
|                     | Volunteer meeting (instructions for farm visits)   | San Joaquin D                  |
| 7:00 AM - 7:15 AM   | Judges meeting   | Mineral King Executive Lobby/  |
| 7·20 AM             | Teams begin loading buses for contest dairy visits.  | Eucalyptus courtyard           |
| 7.20 AW             | Judge panels follow buses travelling in a group in their own vehicle.                                  | Eucarypius courtyaru           |
| 7:35 AM - 12:15 PM  |  |                                |
|                     | Bus 1 leaves for contest Dairy A   |                                |
|                     | Bus 2 leaves for contest Dairy C   |                                |
|                     | Bus 3 leaves for contest Dairy D   |                                |
|                     | ·  |                                |
|                     | Bus 4 leaves for contest Dairy B   |                                |
| 8:10 AM - 12:30 PM  | Academy Session 2: Farm Visit  | Executive Lobby/               |
| 7:55 AM             | Groups begin loading buses for Academy dairy visit   | Eucalyptus Courtyard           |
|                     | Buses 5 and 6 leave for Academy Dairy  |                                |
| 0.107               | Academy Advisors follow buses travelling in a group in their own vehicle.                              |                                |
|                     | Teams and judges arrive at dairies   |                                |
|                     | - 15 min Dairy managers welcome teams, provide overview and guidelines                                 |                                |
| 0.45 AM             | - 2 hours On-site assessment of contest dairies  | Official Countries of defining |
|                     | - 15 min All teams gather with dairy managers for group interview with judges observing                | Offsite: Contest dairies       |
| 8:30 AM-10:30 AM    | Coaches meet with Board of Directors   | San Joaquin D                  |
|                     | Academy groups arrive at dairy - 15 min Dairy managers welcome groups, provide overview and guidelines |                                |
|                     | - 2 hours On-site assessment of dairy  |                                |
| 8:30 AM             | - 15 min All groups gather with dairy managers for group interview                                     | Offsite: Academy dairies       |
| 11:15 AM            | Teams and judges depart dairies  | Offsite: Travel                |
| 11:15 AM - 1:15 PM  | Lunch buffet   | Charter Oak Ballroom           |
| 11:15 AM            | Coaches, Staff and Media Luncheon  | Charter Oak Ballroom           |
|                     | Academy Groups depart dairy  | Offsite: Travel                |
| 11:30 AM - 12:45 PM |  | Charter Oak Ballroom           |
|                     | Coaches visit their team's contest or Academy dairies  | Offsite: Contest dairies       |
|                     | Academy Luncheon   | Charter Oak Ballroom           |
|                     | Judges have lunch with dairy managers  | Mineral King                   |
|                     | Coaches arrive at contest farms for coaches tour   | Willieral King                 |
|                     | Teams pick up work room assignments  | Mt. Whitney - Marriott         |
|                     | Teams plan and develop presentations in assigned work rooms  | Wit. Williamy - Marriott       |
|                     |  | NA:                            |
| 1:00 PM - 1:15 PM   | Judges meeting, instructions for the afternoon   | Mineral King                   |
| 1:15 PM - 6:00 PM   | Judges plan and develop presentations in assigned work room  | Mineral King                   |
|                     | Volunteer meeting, instructions for interviews   | San Joaquin D                  |
|                     | Total tool mooning, monatorio in morning   | Sierra Nevada and              |
| 1:30 PM - 6:00 PM   | Academy Session 3: Analyzing a Dairy (BREAKOUTS IN 2 SEPARATE ROOMS)                                   | Ballroom - Marriott            |
|                     | Academy E:   | Sierra Nevada - Marriott       |
|                     | Academy F:   | Ballroom - Marriott            |
| 1:45 PM – 4:00 PM   | Individual team interviews with dairy managers with judges observing                                   | Dairy A: San Joaquin A         |
|                     | (12 minutes/team, scheduled at 15-min intervals)   | Dairy B: San Joaquin B         |
|                     |  | Dairy C: San Joaquin C         |
|                     |  | Dairy D: San Joaquin D         |
|                     | Dairy: A B C D   | ,                              |
| 1:45 PM             | Teams: 1 10 19 28  |                                |
| 2:00 PM             | Teams: 2 11 20 29  |                                |
| 2:15 PM             | Teams: 3 12 21 30  |                                |
|                     | Teams: 4 13 22 31  |                                |
|                     | Teams: 5 14 23 32  |                                |
|                     | Teams: 6 15 24 33  |                                |
|                     | Teams: 7 16 25 34  |                                |
|                     | Teams: 8 17 26 35  |                                |
|                     |  |                                |
| 3.43 PM             | Teams: 9 18 36   |                                |

| 2:00 PM – 5:00 PM                      | Snacks available   | Mt. Whitney - Marriott                        |
|--|--|---|
|  | Coaches arrive at Academy farm for coaches tour  | Í   |
|  | ,  |   |
| 4.00 DM 5.20 DM                        | Coophan recording  | Off site: Claudio and                         |
|  | Coaches reception  | Luciene Ribeiro's home                        |
| 5:45 PM - 6:15 PM                      | Teams turn in final presentations and return computers & financials by 6:15 PM  Each team should send only 2 representatives for turn in | Mt. Whitney - Marriott                        |
|  | Eduli Guill Should Solid Only 2 representatives for turn in  | Kings Canyon Board                            |
| 6:00 PM                                | Judges turn in their assessment and contest data   | Room  |
| 7:00 PM - 8:00 PM                      | Dinner buffet  | Charter Oak Ballroom                          |
| 8:00 PM - 10:00 PM                     | Social activity - Casino Night   | Charter Oak Ballroom                          |
|  |  |   |
| Cotumdou April 44                      |  |   |
| Saturday, April 14                     |  | Kings Canyon Board                            |
| 5:30 AM - 11:00 PM                     | Dairy Challenge Central office   | Room  |
| 5:30 AM - 11:00 PM                     | IT office  | Grand Board Room                              |
| 5:30 AM - 9:00 AM                      | Breakfast buffet   | Charter Oak Ballroom                          |
| C-20 AM - 0-20 AM                      | Connection for Connect 8 January Stier Foir  | Executive and Ballroom  I obbies              |
| 6:30 AM - 8:30 AM<br>6:30 AM - 7:00 AM | Sponsor set-up for Career & Innovation Fair  | Mineral King                                  |
|  |  |   |
|  | Volunteer meeting  | San Joaquin D                                 |
| 7:00 AM - 10:00 AM                     | Teams to report to holding room 15 minutes prior to scheduled presentation time  | Kaweah A                                      |
|  |  | Dairy A: San Joaquin A                        |
|  |  | Dairy B: San Joaquin B                        |
| 7:15 AM 11:15 AM                       | Morning team presentations (60-minute intervals)   | Dairy C: San Joaquin C                        |
|  | Morning team presentations (60-minute intervals)   | Dairy D: San Joaquin D San Joaquin A, B, C, D |
|  | ,  |   |
|  | <u>Dairy: A B C D</u>  |   |
|  | 7:15 - Teams: 1 10 19 28   |   |
|  | 8:15 - Teams: 2 11 20 29   |   |
|  | 9:15 - Teams: 3 12 21 30   |   |
|  | 10:15 - Teams: 4 13 22 31  |   |
| 0.00 AM 40.00 PM                       | A 1 0 1 45 A 1 1 B 1 1 8   | Sierra Nevada and                             |
| 8:00 AM-12:00 PM                       | Academy Session 4: Farm Analysis Presentations   | Ballroom - Marriott                           |
|  | Academy E:   | Sierra Nevada - Marriott                      |
| 9:00 AM 12:00 DM                       | AM Corporate Technology Procentations and Corpor & Innovation Fair   | Ballroom - Marriott                           |
| 6.00 AW - 12.00 FW                     | AM Corporate Technology Presentations and Career & Innovation Fair  All afternoon presenting Contest Teams are required to participate   |   |
| 8:00 AM - 10:00 AM                     | Corporate Technology Presentations   |   |
| 8:00 AM - 8:30 AM                      |  |   |
|  | How to Prepare for Your Lender   |   |
|  | Ryan Camara & Linda Sousa, Farm Credit West  Getting Your Career Started: Launching a Successful Path                                    | Sequoia                                       |
|  | Christie Underwood, Land O' Lakes  | Sierra - Convention Ctr                       |
| 8:45 AM - 9:15 AM                      |  |   |
|  | Farm Decision Making: Unlocking the Power of Data and Analytics  Josh Hushon, Cargill  | Sequoia                                       |
|  | Bringing Value to the Dairy Industry as a Recent Graduate  | Coquola                                       |
|  | Heather Lee and Kurtis Monteiro, Genex   | Sierra - Convention Ctr                       |
| 9:30 AM - 10:00 AM                     |  |   |
|  | The History of Sexed Semen  Jack Hippen, ST Genetics   | Sequoia                                       |
|  | Utilizing Data to Maximize Genetic Improvement   | ·   |
|  | Brad Barham, Select Sires  | Sierra - Convention Ctr                       |
| 8:15 AM - 11:30 AM                     | Morning team debriefing  | All dairies: Mineral King                     |
|  | 8:15 - Teams 1, 10, 19, 28<br>9:15 - Teams 2, 11, 20, 29   |   |
|  | 10:15 - Teams 3, 12, 21, 30  |   |
|  | 11:15 - Teams 4, 13, 22, 31  |   |

| 10:00 AM - 12:00 PM | Career & Innovation Fair   | Executive and Ballroom Lobbies   |
|---------------------|--|--|
|                     | Contest Team photos - Assemble at the Executive Lobby staircase  | Executive Lobby  |
| 11:00 AM-1:00 PM    | · · · · · · · · · · · · · · · · · · ·  | Charter Oak Ballroom   |
|                     | Volunteer meeting  | San Joaquin D  |
|                     | Teams to report to holding room 15 minutes prior to scheduled presentation time  | Kaweah A   |
|                     | Afternoon team presentations (60-minute intervals)   | San Joaquin A, B, C, D   |
|                     |  | Dairy A: San Joaquin A<br>Dairy B: San Joaquin B<br>Dairy C: San Joaquin C |
| 12:00 PM - 5:00 PM  | Afternoon team presentations (60-minute intervals)   | Dairy D: San Joaquin D   |
|                     | Dairy: A B C D   |  |
|                     | 12:00 - Teams: 5 14 23 32  |  |
|                     | 1:00 - Teams: 6 15 24 33   |  |
|                     | 2:00 - Teams: 7 16 25 34   |  |
|                     | 3:00 - Teams: 8 17 26 35   |  |
|                     | 4:00 - Teams: 9 18 36  |  |
| 1:00 PM - 5:15 PM   | PM Corporate Technology Presentations and Career & Innovation Fair   |  |
|                     | Morning presenting Contest Teams & Academy Groups are required to participate  |  |
| 1:00 DM 2:00 DM     | Career & Innovation Fair   | Executive and Ballroom Lobbies   |
| 1.00 PW - 3.00 PW   | Contest Teams 1, 2, 10, 11, 19, 20, 28, 29 and Academy E   | Lobbies  |
| 1:00 PM - 3:00 PM   | Corporate Technology Presentations   |  |
|                     | Contest Teams 3, 4, 12, 13, 21, 22, 30, 31 and Academy F   |  |
| 1:00 PM - 1:30 PM   |  |  |
|                     | How to Prepare for Your Lender Ryan Camara & Linda Sousa, Farm Credit West   | Sequoia  |
|                     | Getting Your Career Started: Launching a Successful Path   | 0, 0, 1, 0,  |
| 1:45 PM - 2:15 PM   | Christie Underwood, Land O' Lakes Choose one:  | Sierra - Convention Ctr  |
| 1.101 M 2.101 M     | Farm Decision Making: Unlocking the Power of Data and Analytics  Josh Hushon, Cargill  | Sequoia  |
|                     | Bringing Value to the Dairy Industry as a Recent Graduate Heather Lee and Kurtis Monteiro, Genex   | Sierra - Convention Ctr  |
| 2:30 PM - 3:00 PM   | Choose one: The History of Sexed Semen   |  |
|                     | Jack Hippen, ST Genetics   | Sequoia  |
|                     | Utilizing Data to Maximize Genetic Improvement  Brad Barham, Select Sires  | Sierra - Convention Ctr  |
| 1:00 PM - 5:15 PM   | Afternoon teams debriefing   | All dairies: Mineral King  |
| 1.00 F W = 0.10 F W | 1:00 - Teams 5, 14, 23, 32<br>2:00 - Teams 6, 15, 24, 33<br>3:00 - Teams 7, 16, 25, 34<br>4:00 - Teams 8, 17, 26, 35<br>5:00 - Teams 9, 18, 36 |  |
| 3:15 PM - 5:15 PM   | Career & Innovation Fair   | Executive and Ballroom Lobbies   |
|                     | Contest Teams 3, 4, 12, 13, 21, 22, 30, 31 and Academy F   |  |
| 3:15 PM - 5:15 PM   | Corporate Technology Presentations   |  |
| 0.45 514 6 45 515   | Channel Teams 1, 2, 10, 11, 19, 20, 28, 29 and Academy E   |  |
| 3:15 PM - 3:45 PM   | Choose one:  How to Prepare for Your Lender  |  |
|                     | Ryan Camara & Linda Sousa, Farm Credit West  | Sequoia  |
|                     | Getting Your Career Started: Launching a Successful Path Christie Underwood, Land O' Lakes   | Sierra - Convention Ctr  |
| 4:00 PM - 4:30 PM   | ·  | Sierra - Convention Off  |
|                     | Farm Decision Making: Unlocking the Power of Data and Analytics<br>Josh Hushon, Cargill  | Sequoia  |
|                     | Bringing Value to the Dairy Industry as a Recent Graduate  Heather Lee and Kurtis Monteiro, Genex  | Sierra - Convention Ctr  |
| 4:45 PM - 5:15 PM   | CHOOSE OHE.  |  |

|                   | The History of Sexed Semen  |                                |
|-------------------|---|--------------------------------|
|                   | Jack Hippen, ST Genetics  | Sequoia                        |
|                   | Utilizing Data to Maximize Genetic Improvement  Brad Barham, Select Sires   | Sierra - Convention Ctr        |
| 5:00 PM – 6:00 PM | Judges complete and turn in assessments and rankings, finalize presentation | Kings Canyon Board<br>Room     |
| 5:00 PM – 6:00 PM | Collection of surveys from coaches, sponsors and judges                     | Kings Canyon Board<br>Room     |
| 5:15 PM - 6:00 PM | Dismantle sponsor booths  | Executive and Ballroom Lobbies |
| 6:15 PM – 6:45 PM | Judges present their findings to participants                               | San Joaquin A, B, C, D         |
| 6:15 PM – 6:45 PM | Judges present their findings to participants                               | Dairy A: San Joaquin A         |
|                   |   | Dairy B: San Joaquin B         |
|                   |   | Dairy C: San Joaquin C         |
|                   |   | Dairy D: San Joaquin D         |
| 7:15 PM           | Presentation equipment returned to IT                                       | Grand Board Room               |
| 7:30 PM           | NAIDC Awards Banquet  | Charter Oak Ballroom           |