## Dairy Challenge Farm Financial Data CONFIDENTIAL

Data are representative of contest farm, but some may not be actual values.

### Farm Name:

#### **INCOME STATEMENT**

	2015	2016
INCOME		
Milk Sales		
Calf & Cow Sales		
Crop Sales		
Custom Work Income		
Other (Government payments, Miscellaneous)		
TOTAL OPERATING INCOME	<b>\$0</b>	\$0
EXPENSES (Adjusted for prepaids & account payable changes)		
Bedding		
Contract Heifer Rearing		
Crop Inputs (Seed, Fertilizer, Chemicals)		
Custom Hire - Crops & Machine Work		
Feed Purchased - Forage		
Feed Purchased - Grain & Concentrate		
Fuel & Oil		
Interest		
Labor (Wages, Payroll)		
Milk Marketing (Hauling, Promotion)		
Property Taxes and Insurance		
Rent (Land & Equipment)		
Repairs (Building & Equipment)		
Supplies		
Utilities		
Veterinary, Medicine & Breeding		
Other/Misc.		
TOTAL OPERATING EXPENSES	<u>\$0</u>	\$0
NET OPERATING INCOME	\$0	\$0
OTHER EXPENSES		
Depreciation and Section 179 Expense		
Owner Withdrawals		
Capital Purchases (describe: cows, barn, parlor, etc.)		
NOTES		
Milk Sold (cwt)		
Herd Size (lactating and dry cows)		
Hours Worked by All Farm Labor		
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This information is confidential and will be collected at the time of your presentation.

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### BALANCE SHEET SUMMARY, AS OF DECEMBER 31

	2015	2016
CURRENT ASSETS		
Cash and Savings		
Accounts Receivable		
Feed Inventory		
Investment in Growing Crops		
Supplies Inventory		
Prepaid Expenses		
Other		
TOTAL CURRENT ASSETS	\$0_	\$0
INTERMEDIATE ASSETS		
Breeding Livestock		
Equipment and Farm Vehicles		
Off-farm Investments (Co-op Stocks, Marketable Securities)		
Other		
TOTAL INTERMEDIATE ASSETS	\$0	\$0
LONG TERM ASSETS		
Farm Real Estate		
Buildings and Improvements		
Other		
TOTAL LONG TERM ASSETS	<u> </u>	\$0
TOTAL ASSETS	\$0	\$0
LIABILITIES		
Current (Accounts Payable, Operating Loans, Accrued Interest)		
Current Portion of Term Debt (amount due within 1 year)		
Intermediate (Loans with 1 to 10 year term)		
Long Term (Loans with greater than 10 year term)		
TOTAL LIABILITIES	<u>\$0</u>	<u>\$0</u>
NET WORTH	<u> </u>	\$0
NOTES		
Committed Leases		