

2017 California Dairy Facts

Income

Average milk price (Class 3 cheese) 2016	\$ 15.90 per cwt	CA Mailbox Price thru Sept 2016
Average milk price (Class 3 cheese) 2015	\$ 15.06 per cwt	CA Mailbox Price
Average milk price (Class 1 fluid CA) 2016	\$ 21.22 per cwt	
Average milk price (Class 1 fluid CA) 2015	\$ 17.95 per cwt	
Value of cull cows	\$ 60.00 per cwt	
Value of bull calves	\$ 50.00 per head	

Expenses

Ave price of cropland	\$30,000 to \$18,000 per acre	Dependent on location
Ave price to rent cropland	\$150 to \$250 per acre	Dependent on location
Dairy loan interest rates	4.50%	
Ave price for Dairy Labor Management	\$ 55.00 per hour	Not all dairy management is paid a wage, they take draws.
Ave Price for Outside Dairy Labor Worker (includes Feeders & Herdsman)	\$ 13.00 per hour	thru Sept 2016
Ave Price for Hired Milkers & Cow pushers	\$ 16.09 per hour	thru Sept 2016
Ave price for Custom Harvesting Corn Silage (chop, process, haul, pack bunker, cover)	\$300 per acre	\$10/T @ 30 T/Ac. If hauling long distance, a mileage fee (\$0.25/mile) is added.
Ave price for Custom Harvesting Haylage (cut, chop, haul, pack bunker, cover)	\$ 11.18 per acre	
Ave price for Custom Harvesting Hay (cut, windrow, bale, haul)	\$ 37 to 40 per ton	Each cutting averages 1 ton/acre and road siding the baled hay is \$9/ton.
Ave Price for Custom Raising Calves (wet calves)	\$ 2.20 per day	
Ave Price for Custom Raising Heifers (<12 months)	\$ 1.90 per day	
Ave Price for Custom Raising Heifers (>12 months)	\$ 1.90 per day	
Cost of Springing Heifer Replacements	\$ 1,700.00 per head	
Cost of Far Off Bred Heifer Replacements	\$ 900.00 per head	
Cost of Unbred Dairy Replacements	\$ 1.60 per lb	

Feed Costs

Excellent Hay, as fed	\$ 237.80 per ton	delivered
Average Hay, as fed	\$ 120.90 per ton	delivered
Corn Silage, as fed	\$ 70.89 per ton	delivered
Excellent Haylage, as fed (>160 RFQ)	\$ 70.29 per ton	delivered
Average Haylage, as fed (140-160 RFQ)	\$ 60.22 per ton	delivered
Wet Brewer's Grains, as fed	\$ 48.77 per ton	delivered
Cottonseed	\$ 312.08 per ton	delivered
Soybean Oil Meal (48%)	\$ 387.35 per ton	delivered
Corn	\$ 173.34 per ton	delivered

Corn Gluten Feed	\$ 180.55 per ton	delivered
Corn Gluten Meal	\$ 176.38 per ton	delivered
Hominy	\$ 174.05 per ton	delivered
Citrus Pulp	\$ 23.57 per ton	delivered
Distillers	\$ 180.00 per ton	delivered
Megalac	\$ 991.00 per ton	delivered
Wheat Mill Run	\$ 165.00 per ton	delivered
Animal Fat	\$ 2,133.12 per ton	delivered
Bicarb	\$ 379.15 per ton	delivered
Soy Hulls	\$ 165.76 per ton	delivered
Salt	\$ 141.30 per ton	delivered
Whole Cottonseed	\$ 305.00 per ton	delivered
Canola	\$ 322.00 per ton	delivered
Dried Poultry Litter	\$ 79.00 per ton	delivered
Dried Poultry Litter plus Rumensin	\$ 89.00 per ton	delivered
Almond Pollinator Hulls	\$ 49.00 per ton	delivered
Bakery Waste	\$ 152.00 per ton	delivered
Almond Shells	\$ 19.00 per ton	delivered
Sun meal	\$ 198.00 per ton	FOB
Dried Distillers Grains	\$ 165.00 per ton	FOB
Whole Almond Hulls	\$ 73.00 per ton	delivered
Pima	\$ 285.00 per ton	delivered
Rice Hulls	\$ 44.00 per ton	delivered
25% Safflower Meal	\$ 153.00 per ton	delivered
Rolled Barley	\$ 202.00 per ton	delivered
Tomato Vegetable Pomace	\$ 67.00 per ton	delivered
Rice Bran	\$ 145.00 per ton	delivered
Corn Germ Meal	\$ 204.50 per ton	delivered
Gluten Feed Pellets	\$ 172.50 per ton	delivered
Grape Pomace	\$ 25.50 per ton	delivered
Beet Pulp Pellets	\$ 181.50 per ton	delivered
Rolled Corn	\$ 194.00 per ton	delivered