**North American Dairy Challenge, Northeast Regional Event, Team Evaluation Scorecard**

**Team Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Evaluator\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

1. **Material presented: 55%**
   1. Introduction: 5% \_\_\_\_\_/5\_\_\_\_\_
      1. Clear overview of farm analysis
      2. Benchmarking with regional averages
   2. Assessment: 25% \_\_\_\_\_/25\_\_\_\_
      1. Appropriate order of importance
      2. Correct, detailed and justified
      3. Economically important
   3. Recommendations: 25% \_\_\_\_\_/25\_\_\_\_
      1. Appropriate order of importance
      2. Justified with details
      3. Realistic suggestions (economic, practical)
      4. **SUPPOSE ‘IF’ Analysis included**
2. **Presentation and Visual Aids: 20%**
   1. Presence: 15% \_\_\_\_\_/15\_\_\_\_\_
      1. Enthusiastic, confident, knowledgeable
      2. Maintained eye contact, few distracting mannerisms
      3. Spoke clearly with appropriate volume, speed, grammar
   2. Visual Aids: 5% \_\_\_\_\_/5\_\_\_\_\_
      1. Clear, legible, organized, professional
3. **Preparation and Organization: 10%** \_\_\_\_\_/10\_\_\_\_\_
   1. Planning and preparation by all team members
   2. Knowledge of farm practices by all team members
   3. Stated concise objectives and conclusion with logical order
   4. Used 20 minute time limit wisely
4. **Response to Questions: 15%**  \_\_\_\_\_/15\_\_\_\_\_
   1. Confident and concise answers
   2. Effective summary of relevant information
   3. All members involved in answering at least 1 question
   4. Teams allowed to confer briefly, but a long conference will be penalized
   5. Teams choosing not to confer will not be penalized for this choice

**TOTAL \_\_\_\_\_/100\_\_\_\_**

**Major Strengths of this presentation:**

**Major areas of this presentation that need improvement:**