

Livestock Enterprise Analysis
(Farms Sorted By Years)

Dairy and Repl Heifers -- Average Per Cow

	Avg. Of All Farms	2014
Number of farms	27	27
Milk sold	6,170.39	6,170.39
Dairy Calves sold	168.59	168.59
Transferred out	33.24	33.24
Cull sales	397.62	397.62
Other income	10.67	10.67
Purchased	-12.46	-12.46
Transferred in	-2.49	-2.49
Inventory change	125.57	125.57
Gross margin	6,891.13	6,891.13
Direct Expenses		
Protein Vit Minerals	883.42	883.42
Complete Ration	730.17	730.17
Corn	270.52	270.52
Corn Silage	468.36	468.36
Hay, Alfalfa	310.02	310.02
Haylage, Alfalfa	131.45	131.45
Other feed stuffs	191.64	191.64
Breeding fees	69.33	69.33
Veterinary	135.65	135.65
BST	55.09	55.09
Supplies	257.41	257.41
Contract production exp.	129.06	129.06
Fuel & oil	131.67	131.67
Repairs	198.69	198.69
Custom hire	90.89	90.89
Hired labor	397.52	397.52
Marketing	95.93	95.93
Bedding	85.14	85.14
Total direct expenses	4,631.97	4,631.97
Return over direct expense	2,259.16	2,259.16
Overhead Expenses		
Hired labor	209.18	209.18
Building leases	55.18	55.18
Utilities	59.46	59.46
Interest	70.39	70.39
Mach & bldg depreciation	148.89	148.89
Miscellaneous	107.11	107.11
Total overhead expenses	650.20	650.20
Total dir & ovhd expenses	5,282.16	5,282.16
Net return	1,608.97	1,608.97
Labor & management charge	182.75	182.75
Net return over lbr & mgt	1,426.21	1,426.21
Cost of Production Per Cwt. Of Milk		
Total direct expense per unit	17.84	17.84
Total dir & ovhd expense per unit	20.34	20.34
With other revenue adjustments	17.63	17.63
With labor and management	18.34	18.34
Est. labor hours per unit	40.15	40.15
Other Information		
Number of cows	975.1	975.1
Milk produced per cow	25,970	25,970
Total milk sold	25,237,577	25,237,577
Pounds of milk sold per FTE	1,804,807	1,804,807
Culling percentage	33.2	33.2
Turnover rate	38.7	38.7
Cow death loss percent	5.4	5.4
Percent of barn capacity	107.3	107.3
Feed cost per day	8.18	8.18
Feed cost per cwt of milk	11.50	11.50
Feed cost per cow	2,985.58	2,985.58
Avg. milk price per cwt.	23.84	23.84

Livestock Enterprise Analysis (continued)
(Farms Sorted By Years)

Dairy and Repl Heifers -- Average Per Cow

Data Source(s):

Mn State College & University South, 16 farms
Mn State College & University North, 6 farms
Utah Farm Business Management, 3 farms
Southwest Minnesota Farm Business Management Association, 1 farms
ND Western Missouri Slope Farm and Ranch Business Management, 1 farms

Report Summary

1. Report number	344124
2. Location	
State:	All
3. Farm Characteristics	
Year(s):	2014
Livestock unit:	Per Cow
Enterprise size (Cow):	Over 500

[Click to open CSV file.](#)