

## 2012 Northeast Regional Dairy Challenge Schedule of Events

**Location: Best Western Plus, Waterville, ME**

**Thursday, November 1, 2012**

### **Dairy Challenge Central in Coburn Room Thursday through Saturday**

4:00 Students and coaches arrive **Coburn Room FOR DAIRY CHALLENGE CENTRAL**  
John Gloss & Kas Ingawa and staff available to check in computers and cameras

Dinner – **on your own**

6:00 – 7:30 Simultaneous dairy records and financial management seminars (for students not traveling via tour bus)  
▪ John Gloss – Brett Denny  
▪ with Rick Hermonot + Jean Conklin, Farm Credit East-Farm Financial Records Review

7:30-8:00 Welcome and introductions – Brett Denny, Dave Marcinkowski  
**Hand out schedule at this point. (Brett Denny, Dave Marcinkowski- Talks about what is next)**  
-all students should have name tags and at least one camera per team  
-put schedule and Honor Code on tables for everybody  
Snacks available at Dairy Challenge

8:00 – 9:00 PM Team activities in **Obrien's Event Center**  
-Focus on Team Building with Eric Reid, Old Mill Troy (Owen will get the sponsors there)

9:00 Hand out computers & cameras to students-John Gloss, Kas Ingawa  
Student teams receive farm folders for initial review  
Introduce "What if" question\_\_\_\_\_Barry Putnam

8:00-8:15 Coaches Meeting- Colby Room  
Dave Marcinkowski- coaches program and schedule of events, expectations for participation, and transportation requirements

#### Judges Meeting – RM # 321

Mark McCullough  
General program information  
Judges schedule  
Rules booklet/scorecard  
Host farm information & farm data notebook  
Team interviews/presentation schedules  
Summary & worksheets for evaluations

## Friday, November 2, 2012

- 6:30 Breakfast buffet – **O’Brien’s Event Center**
- 7:15 Morning announcements, Brett Denny, Dave Marcinkowski  
-What are you trying to do on the farm? Barry Putnam  
-“What if analysis”, Barry Putnam -2012 Question is:\_\_\_\_\_
- 7:00 Volunteers meet with Kathy Hanehan for instructions in Colby Room
- 7:30 coordinate with Gary Gardner Board buses for farms 1, 2, 3**  
-Host Farm Coordinator warn about specific safety issues on that farm (bunks, pits, bulls, etc.)  
Farm 1-Dana Brown (Stonyvale Farms)  
Farm 2-Rachel Brong (Piper Dairy)  
Farm 3-Gardner Merriam (Wright Place)
- 7:45 AM Students Depart  
Farm 1 – Stonyvale Farms (stop the bus to look @ digester-Travis)  
Farm 2 – Piper Dairy  
Farm 3 –Wright Place (Heifer barn first – Cows next)  
Judges depart to assigned farm.  
**Coaches depart to tour farms using college vehicles**
- 8:45 Students arrive at farms
- 9:00 -PSU shaker box and manure screens available on farms(courtesy of Cargill staff), piles of feed available for viewing  
-Introduction of producer and general questions from teams
- 9:15 Students tour farms
- 11:00 Board buses to return to hotel
- 12:00-1:00 Group Photo at Hotel – Court Yard  
Lunch at the hotel – **O’Brien Event Center**
- 1:00-6:00 Students prepare and complete presentations  
• Volunteers bring snacks and drinks to students
- 1:00-6:00 Judges from each farm meet, review, and prepare summary in a judge’s room #321
- 2:00-2:30 Team Farm Manager Interviews (30 minutes per farm)  
• Farm 1 –**Colby** -teams 1, 2, 3, 4  
• Farm 2 –**Thomas** -teams 9, 10, 11, 12  
• Farm 3 – **RM # 221**-teams 17, 18, 19, 20
- 2:30-3:00  
• Farm 1 – **Colby**-teams 5, 6, 7, 8  
• Farm 2 – **Thomas** -teams 13, 14, 15, 16  
• Farm 3 –**Rm #221**-teams 21, 22, 23, 24
- 5:00 Sponsors, coaches, and volunteers meeting **Colby**  
-Barry Putnam, Dairy Challenge Direction Meeting  
-Details for Saturday, need 2 vans to leave tour farm at 11:00 with the three teams presenting at 1:00

6:00 Collect student teams' presentations at **Dairy Challenge Central Room**  
**Bring all team members and computers**

Judges final reports completed and turned in

6:15 Dinner in **Elks Club**

7:00 Team Building & Sponsor U Tube Ads – Lisa Ford

9:30 Snacks provided by Maine Dairy Producers  
(snack committee Dave Marcinkowski's friends-)

Sponsor event at **Elks Club** during Friday afternoon-Barry Putnam

12:30 – 1:15 Lunch – Producers/sponsors

1:15 – 2:00 Presentation-Dr. Mike van Amburgh

2:00 – 2:30 Sponsor Visits-Trade Show

2:30- 3:15 Presentation-Tom Kilcer

3:15 – 4:00 Sponsor Visits-Trade Show

## Saturday, November 3, 2012

- 6:30 Breakfast buffet and morning announcements – Brett Denny & Dave Marcinkowski
- 7:00 Judges, moderators, room clerks, and traffic ushers meet with Mark McCullouch, Brett Denny, and Kathy Hanehan in Room #321
- First 3 Teams receive presentations at Dairy Challenge Central  
Presentations will be handed out to teams 1 hour prior to presentation start
- Following presentations all teams must report for pictures, debriefing, and time with sponsors at the **Career Fair in O'Brien's Event Center**  
All students must participate in the farm tour/trade show in the morning or afternoon depending on presentation schedules
- 7:30 Sponsors set up booths – coordinated by **Barry & Kevin Putnam**
- 8:00 Afternoon teams and coaches board buses to travel to **Flood Brothers (15 minutes from hotel)**  
Owen Bewley + Pete Perron, Asst.
- 8:00-11:00
- 1- Select Sires-Genomics
  - 2-IDEXX
  - 3-Hometown Vets-Matt Townsend
  - 4-Novus-Suzy Demeester
  - 5-
- 11:15 Afternoon Teams arrive back at hotel
- 8:00-12:00 Morning Team Presentations
- Farm 1 – **Colby**
  - Farm 2 – **Thomas**
  - Farm 3 – **Rm #221**
- BRING FINANCIAL INFORMATION to your presentation-this will be collected at the door**  
Following presentations all teams must report for pictures, debriefing, and time with sponsors at the **Career Fair**
- 8:55-1:00 Team photos and debriefing, visit sponsors in Career Fair area following presentations
- 9:50-10:05 Break
- 12:00 Room check out  
Changing rooms available for students-Check at Dairy Challenge Central for location  
**Board Room** available for luggage
- 11:30-1:30 Lunches available – **O'Brien's Event Center**
- 12:45 Morning teams and coaches board buses to travel to **Flood Brothers Farm**
- 1:00-5:00 Afternoon Team Presentations
- Farm 1 – **Colby**
  - Farm 2 – **Thomas**
  - Farm 3 – **Rm #221**
- BRING FINANCIAL INFORMATION to your presentation-this will be collected at the door**  
Following presentations all teams must report for pictures, debriefing and time with sponsors at the **Career Fair**

1:55-5:00	Team photos and debriefing, visit sponsors in Career Fair area following presentations
2:50-3:05	Break
4:00	Sponsors tear down booths
5:00	Judges final scoring for awards and meeting with host farm families in presentation rooms
5:30 - 7:00	Saturday Pizza Party – <b>O'Brien's Event Center</b>
6:00	Judges presentation, key issues on farm 1-five slides – Identify Top 2 Teams and distribute participation awards to each team.
6:15	Judges presentation, key issues on farm 2-five slides - Identify Top 2 Teams and distribute participation awards to each team.
6:30	Judges presentation, key issues on farm 3-five slides - Identify Top 2 Teams and distribute participation awards to each team.
6:45	Photographs of winners in lobby area Get on the bus. Safe trip home!