



POSITION ANNOUNCEMENT

Western Manager of Support and Sales

Dairy Records Management Systems (DRMS) is seeking a highly motivated individual to provide superior customer care, technical support and sales in our western district. DRMS, with offices at North Carolina State University and Iowa State University, provides monthly DHIA management reports and on-farm software (PCDART) to over 13,000 producers with 2.2M cows and to 500 nutritionists, veterinarians and management consultants.

Responsibilities: Work with a variety of customers in day to day support of PCDART, PocketDairy and other DRMS products via farm or office visit, telephone and e-mail. Applicant must be a self-starter and able to work with a remote team. Other duties include travel throughout the western region (CA, WA, OR, ID, MT, CO, AZ, NM, NV) for educational meetings, herd visits and DHIA visits.

Requirements: Degree in Dairy/Animal Science or equivalent agricultural degree with dairy knowledge. Basic knowledge of computers including Microsoft Windows. Dairy records experience preferred. Strong work ethic, effective communication skills and ability to multi-task. Overnight travel within and outside of CA required.

Applications: Please submit resume, supporting materials and any questions to Erinn_Evangelista@ncsu.edu. Compensation commensurate with experience.

Providing superior dairy management information systems to our customers is our mission statement, our business and our passion.