

Immediate Opening – *Tech Team Leader position for Northern NY/VT*

Alta Genetics Inc. is a major livestock genetic improvement source for the world. Our focus is on our core business of livestock semen reproduction and artificial insemination, through the sale of quality genetic products and breeding services. Efficient marketing methods together with world class sire programs; Alta is aggressively pursuing the opportunities with today's progressive dairy operations. Our core strategy is to maintain a leading position in technology innovation aimed at increasing milk through genetic improvement.

PRIMARY RESPONSIBILITIES:

You will be required to perform the duties listed below:

- Supervise six to ten technicians within a regional location
- Maintain responsibility for the scheduling of all contract team labor and meetings
- Monitor, order and maintain all inventory within the team
- Serve as the main contact between Alta Genetics Inc. and all technician bred herds
- Train/re-train/certify all technicians in team
- Work closely with the Business Development Manager and identify prospective tech herds
- Coordination of benefits from independent source

EDUCATION REQUIRED:

Bachelor's degree or equivalent dairy business experience.

Leader Wanted... with Passion to Lead & Succeed!

SKILLS REQUIRED:

- An in-depth knowledge of reproductive management on large progressive dairies and the artificial insemination industry
- Excellent sales and sales management experience, with strong negotiating skills
- Strong oral and written communication and interpersonal skills
- Must have an excellent work ethic and organizational skills
- Computer skills and knowledge of Microsoft Office products
- Must be value-oriented, resilient, disciplined and dedicated
- Dairy Comp 305, PC Dart, DHI Plus and/or other on farm systems
- Advanced dairy business knowledge
- Willingness to travel
- Self-starter with proven energy and motivation, willing to facilitate & develop sales leads
- Must be results oriented and driven by both financial and career opportunities
- Valid driver's license

Alta Genetics Inc. offers competitive benefits for employees including:

- Comprehensive Health Coverage Plans
- Group RRSP
- 401K Savings Plan
- Tuition Reimbursement
- Complete in-house training program

Please send resume, references, and cover letter to:

Alta Genetics USA Inc.,
Preston Vincent
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Ph. 920-390-9480



Alta

Create Value, Build Trust, Deliver Results

www.altagenetics.com