

Cooperative Resources International

POSITION OPENING

Title: Service Specialist

Location: Central New York

This position is **90% dairy** emphasis and **10% beef** emphasis.

Position Objective

Genex Cooperative is seeking a Service Specialist to provide personalized A.I. service and breeding program assistance to customers and members that will result in improved profit potential for them and provides high levels of satisfaction.

Major Areas of Accountability

- Provide professional personalized A.I. service and breeding program assistance
- Assist members with developing reproductive synchronization program and reproductive results
- Assist in the marketing strategies and development of new business leads and customers
- Educate members/customers/prospects to the value of Genex genetics, services, programs, and products.

Qualifications

- Associate's or Bachelor's Degree in Agriculture, Animal/Dairy Science or equivalent practical experience and knowledge is preferred
- Must be an aggressive sales and service person who is self-motivated with the ability to work independently and as part of a team
- Experience in heat detection and synchronization programs is helpful
- Must be dependable with the desire to develop personally and professionally
- Strong communication and people skills is required
- Have strong computer skills is required; ability to work with herd management software is a plus
- Preference will be given to applicants with previous A.I. and large herd experience
- Must have the ability to pay attention to detail and your surroundings to adhere to safety protocols
- Applicants must have a valid driver's license for this position.

If interested please apply online through the CRI Careers website at www.crinet.com.

Please apply no later than November 20, 2014. Posting may close prior to the deadline date if the position is filled.