QLF Dairy Internship

Quality Liquid Feeds, Inc., a nationwide, innovative leader in the developing, manufacturing and transportation of liquid feed supplements for animals has multiple summer internship opportunities available in the Wisconsin, Minnesota, South Dakota, Michigan, Ohio, Indiana, Pennsylvania, and New York. QLF prides itself on being the largest user of domestic cane molasses. For over 40 years, QLF has been an American family owned company with a reputation for marketing products based on quality, consistency and service.

As an intern you will have the opportunity to work with our experienced nutritionists, technical staff, sales representatives and local dealers to experience the field first hand. The right person will have experience and knowledge of the dairy industry in order to be a valuable intern.

PURPOSE AND SUMMARY STATEMENT

Under the direction of the Dairy Technical team the position will call on dairy accounts in a targeted area, train alongside our consulting nutritionist and sales team as well as gather market data.

ESSENTIAL JOB FUNCTIONS

- On the farm experience conducting a survey and delivering the QLF message to large dairy producers across WI, MN, SD, MI, IN, OH, NY and OH.
- Sampling and collecting information for QLF across dairy farms TMR Quality Control. The intern will provide essential data for a field research project to improve TMRs on dairy farms through TMR sampling, mixer evaluations, and bunker management evaluation.
- Analyzing the information collected, summarizing and presenting the information to QLF which could potentially be used for future QLF presentations.
- Detailing a product and/or service offered by QLF
- Develop and give a final presentation to each producer, QLF Staff, University Staff and Dealer Staff

OTHER JOB FUNCTIONS

- Follows Quality Liquid Feeds, Inc. Company Policies and Procedures, including but not limited to our QAQC Program, Environmental Health and Safety, OSHA and DOT policies and procedures, as they apply.
- Performs all other duties as assigned.

REQUIREMENTS

- Must be pursuing an Animal Science degree at a 4-year university in good academic standing at the time the internship begins.
- Farm, especially dairy, experience will be a key consideration.
- Willingness and ability to participate in required training on Quality Liquid Feeds, Inc. culture, message, products, policies and procedures and additional training as it relates to the requirements of the position.

- Demonstrates essential abilities including communication, customer focus, decision making, initiative and skill development.
- Organized, with an ability to prioritize
- Computer experience in Microsoft preferred.
- Must have a reliable vehicle, proof of insurance and maintain a valid driver s license with satisfactory driving record.
- Must be able to travel independently and overnight when necessary.

DETAILS

This position begins May 29th and a tentative end date of August 10th. You are expected to work a minimum of 40 hours a week and will be paid \$15/hour in addition to any applicable overtime. Travel expenses will include vehicle mileage reimbursement at a rate of \$0.40 per mile and an expense budget of \$200.00 per week for approved expenses. This position also has a \$1500.00 bonus potential for each individual who completes each requirement of the internship successfully.

APPLICATIONS DUE: December 31, 2017

Applications may be submitted online at <u>www.qlf.com/careers</u> or resumes submitted via email to <u>amybeth@qlf.com</u>. Please contact AmyBeth Levetzow at 800-236-2345 with any questions.