

# Cooperative Resources International

## POSITION OPENING

**Title:** National Account Consultant

**Location:** Texas/New Mexico

### Position Objective

Genex Cooperative Inc. is looking to fill the position of National Account Consultant to carry our on-farm reproduction consulting and development of innovative tools and programs. In this role, the successful candidate will help establish Genex as a leader in providing advanced reproductive and genetic-focused programs.

### Major Areas of Responsibility

- Deliver strategic and timely consulting to assigned strategic herds by analyzing on-farm data routinely and serve as an outside monitor for each assigned account.
- Establish a presence for Genex as reproductive experts by delivering reproduction and genetic education programs, delivering added value tools to assist large herd owners and managers to make profitable decisions, assisting on-farm employees in learning proper reproductive techniques, and working with Area Managers to gain potential business through allied industries.
- Assist the U.S. Marketing, Sales, and Service Division by providing programs and/or technical support.

### Qualifications

- A Bachelor's degree in Animal Science is required; an advanced degree in Dairy and/or Animal Reproductive Physiology or DVM is highly desired.
- Must have excellent computer skills especially on-farm record programs and the ability to analyze data and trouble shoot
- Have strong problem solving and organizational skills
- Ability to successfully manage multiple projects, including all aspects from establishing objectives, developing and executing action plans, meeting goals on time and interpreting data and results.
- Possesses excellent people and communication skills and the ability to work in a team environment.

**If interested apply on line to [www.crinet.com/careers](http://www.crinet.com/careers)**