

# **Dairy Sales Consultant Intern 2018**

Working at Cargill is an opportunity to thrive—a place to develop your career to the fullest while engaging in meaningful work that makes a positive impact around the globe. You will be proud to work for a company with a strong history of ethics and a purpose of nourishing people. We offer a diverse, supportive environment where you will grow personally and professionally as you learn from some of the most talented people in your field. With more than 150 years of experience, Cargill provides food, agriculture, financial and industrial products and services to the world. We have 150,000 employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work. Learn more at www.cargill.com.

All candidates must complete Cargill's online application prior to interviewing. Below you will find a link that will direct you to complete the application for this position. To be considered for employment with Cargill, you <u>must</u> apply online and complete the entire application process, along with an e-signature. Please complete your application as soon as possible.

## Position Application: https://cargill.taleo.net/careersection/10220/jobdetail.ftl?job=UNI05317

#### **Internships at Cargill:**

Imagine an internship where you get the chance to apply knowledge gained in the classroom to a real-life environment and then multiply that tenfold. From day one, you will be an integral part of the team. Internships are 12 weeks long, and we pride ourselves on having one of the most diverse internship programs in the industry. During the internship, you will tackle real challenges, cultivate your curiosity, have client exposure, enjoy both personal and team accomplishments and have your initiative acknowledged along the way. You will collaborate and build relationships with colleagues and clients who represent diverse work, culture and resolution styles. We look for people who want to grow, support, think and produce.

### **Dairy Sales Consultant Internship:**

Cargill Animal Nutrition provides customized animal productivity solutions to commercial producers across the Americas, Europe, and Asia. Rather than focusing on standardized nutrition products, we create customized ingredient blends and management programs to fit each situation. Our research-proven management and nutrition technologies suit the specific needs of our diverse array of customers. And our animal nutrition and management experts offer the scope and creativity to serve the unique needs of each customer.

Our internship program enables you to learn more about Cargill Animal Nutrition and career opportunities for Consultants. Challenging projects, along with the chance to interact with Cargill employees and business partners, make this a valuable work experience. Cargill Dairy Consultants are responsible for interacting with clients and prospective customers, helping them understand how Cargill can provide solutions for them and improve their profitability. Consultants typically specialize in expertise areas, which include dairy, beef, swine, and retail sales to owners of companion animals.

### Internship Programming:

• Cargill offers both housing assistance and relocation reimbursement to interns who qualify (based on mileage).

- Internships are paid and are at least 12 weeks in duration.
- Day-to-day transportation to and from work is the responsibility of the intern.
- Attend Intern Forum, an event held at Cargill headquarters in Minneapolis, MN, designed to give exposure to leadership and cross-functional interns from across the U.S.
- Interns who demonstrate exceptional performance and a curiosity to learn more may be offered a fulltime position for the following year.

### Job Locations:

- Various U.S. locations.
- Field setting
- Frequent travel by personal vehicle within assigned region. You must have a safe driving history; a motor vehicle record history will be reviewed.

### **Required Qualifications:**

- Currently pursuing an Associate or Bachelor's degree from an accredited program graduating between December 2018 and August 2020.
- Experience working within the dairy industry.
- Valid driver's license
- Right to work in the U.S. that is not based solely on possession of a student visa or a visa sponsored by a third-party employer
- Demonstrated ability to work effectively with individuals from diverse backgrounds and cultures
- All candidates must be geographically flexible and willing to relocate for an internship opportunity anywhere in the U.S.
- Able to complete a 12-week internship in the summer (May/June August 2018)
- Must possess a high degree of initiative and resourcefulness in completing work with limited guidance
- Must be able to complete essential functions of this job as outlined in the job description with reasonable accommodations

### **Preferred Qualifications:**

• Currently pursuing a Bachelor's degree from an accredited program with a major in Animal Science, a degree with a Dairy emphasis, or any Ag degree with a strong dairy background graduating between December 2018 and August 2020

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, protected veteran status or disability status.