



Agri-King, Inc. is a leading livestock nutrition company that provides laboratory feed analysis along with micronutrient and microbiological products for livestock producers globally.

DAIRY NUTRITION INTERN

Position Overview

The Dairy Nutrition Intern will work with existing area and regional managers to assist in selling, servicing, educating, and motivating livestock producers to improve the performance and efficiency of their enterprises with the goal of building long lasting relationships that will be profitable for both the client and Agri-King, Inc. They will accomplish this goal through a variety of activities including, but not limited to, coordinated field research projects, data collection, and feed and ingredient sampling.

The internship length will be highly dependent on the selected students schedule but is roughly schedule to run from the end of May to the end of August. The program will culminate with a meeting at the Agri-King home office in Fulton, IL. This meeting will allow interns to share their experiences from the summer as well as have additional networking opportunities with employees working out of Agri-King's home office.

Primary Job Functions

- Perform research projects which will be designed and facilitated by the Regional Manager
- Develop and execute effective sales and service skills
- Maintain a professional appearance at activities as well as in the field
- Attend regional, national and other meetings as required
- Keep current on relevant industry related topics

Secondary Job Functions

- Construct and execute presentations for your clients and prospects that demonstrates value
- Attend industry events to remain educated on industry trends
- Position yourself as a resource for your clients, prospects and network base

Requirements

- Must have an interest in potentially pursuing full time employment in livestock nutrition
- An interest in on farm, face to face sales
- Ability to keep accurate records of farm visits and sales
- Solid communication skills
- A valid driver's license
- Basic computer skills including Microsoft Office and email
- Exposure to modern agricultural operations and their record keeping programs
- Exposure to animal nutrition

The Dairy Nutrition Internship is a paid internship. Compensation will be dependent on the territory and the distance traveled, but will be paid as a salary for up to 40 hours per week of work.

Please direct inquiries, including resume and cover letter, to careers@agriking.com