

Cooperative Resources International

POSITION OPENING

Title: Dairy Field Technician
Accountable to: Regional Sales Manager
Location: Southern Wisconsin

Position Objective

AgSource is seeking a qualified candidate to fill the Dairy Field Technician position in Southern Wisconsin area. The successful candidate will provide prompt and accurate field service and work continually to promote the AgSource programs, its options, and all other services offered by AgSource and other subsidiaries of Cooperative Resources International, which will contribute to the strength of the Cooperative.

Major Areas of Responsibility

- Provide AgSource DHI services and programs to members in a timely manner.
- Provide data and milk collection service to membership in a timely and professional manner
- Provide dairy record management expertise to membership that will contribute to their profitability
- Maintain accounts receivable within current credit policy and guidelines
- Carry out effective business management practices in accordance with AgSource policy and guidelines
- Promote and adhere to safety in the workplace
- Meet and exceed service goals and expectations for the service area.
- Continually strive to increase the number of members and options to achieve sales goals in Field Technician service area in coordinated effort with other appropriate employees of Direct Member Services Division.

Qualifications:

The successful candidate must have the following:

- Degree in Agriculture or equivalent practical experience preferred
- Understanding of the dairy industry
- Self motivated and dependable with desire to develop personally and professionally
- Sales and service person that has ability to work independently as well as part of a team
- Computer skills are required; ability to work with Dairy Herd Management software a plus
- Must possess good communication, organizational, and problem solving skills
- Ability to work shifts that vary in time of day, and length, and could be longer than eight hours
- Candidate must have ability to lift more than 50 lbs on occasion, 20 lbs regularly
- Candidate should have the ability to be on feet for long periods of time, which may include walking, standing, climbing stairs and/or ladders

If interested apply on line to www.crinet.com/careers.