

Cooperative Resources International

POSITION OPENING

Title: Dairy Consultant I

Location: Central NY

Position Objective

GENEX is looking to fill the position of Dairy Consultant I to carry out on-farm reproduction consulting and development of innovative tools and programs. In this role, the successful candidate will help establish GENEX as a leader in providing advanced reproductive and genetic-focused programs.

Major Areas of Responsibility

- Deliver strategic and timely consulting to assigned strategic herds by analyzing on-farm data routinely and serve as an outside monitor for each assigned account.
- Establish a presence for GENEX as reproductive experts by delivering reproduction and genetic education programs, delivering added value tools to assist large herd owners and managers to make profitable decisions, assisting on-farm employees in learning proper reproductive techniques, and working with Area Managers to gain potential business through allied industries.
- Assist the U.S. Marketing, Sales, and Service Division by providing programs and/or technical support.

Qualifications

- A Bachelor's degree in Animal or Dairy Science is required; an advanced degree in Dairy and/or Animal Reproductive Physiology or DVM is highly desired.
- Must have excellent computer skills especially on-farm record programs and the ability to analyze data and trouble shoot; proficient in DC305, PC Dart, Data Analysis, Microsoft Office
- Be able to directly and indirectly guide dairy farmers to make business decisions based on consulting advice.
- Have strong problem solving and organizational skills
- Ability to successfully manage multiple projects, including all aspects from establishing objectives, developing and executing action plans, meeting goals on time and interpreting data and results.
- Be able to develop long-term relationships with farmers and co-workers to better lock down business with our strategic large accounts.
- Must be enthusiastic and demonstrate leadership abilities.
- Spanish speaking is desirable but not necessary

If interested apply on line to www.crinet.com/careers