

Cooperative Resources International

POSITION OPENING

Title: Beef Sire Procurement Manager

Location: Negotiable

Position Objective

Genex Cooperative is seeking a Beef Sire Procurement Manager to administer a program of beef sire procurement to provide a strong genetic offering for the domestic and international marketing programs of the cooperative. The successful candidate will develop and utilize analytical tools for better sire analysis and improve profitability per sire.

Major Areas of Responsibility

- Lead activities for the purchase and/or lease of beef sires. Utilize the latest technology and innovations to make accurate decisions. Design acquisition programs and contracts that maximize profitability of the cooperative, members and customers.
- Develop and be accountable for beef procurement capital budget. Assist in developing beef sire lease/royalty budget, and provide analysis and input for maximizing margin on leased sires.
- Assist with market development through customer contacts.
- Assist with international and domestic tours
- Build a network of industry and breeder contacts to generate sire acquisition leads and potential bull partnerships.
- Recruit, hire and support Sire Analyst staff

Qualifications

- An Associate's degree or Bachelor's Degree in Animal Science or other related Ag degree is preferred
- Have a strong background in the beef cattle industry; livestock judging training is beneficial
- Exhibits strong communication and negotiation skills
- Must be highly motivated and driven to succeed
- Willingness to develop both personally and professionally

If interested apply on line at www.crinet.com/careers