

Cooperative Resources International

POSITION OPENING

Title: AgSource Solutions Representative

Accountable to: Director of Outreach, Training, and Sales Support

Location: Wisconsin

Position Objective

AgSource Dairy is seeking an AgSource Solutions Representative to conduct sales activities that will support the growth objectives of the cooperative, while providing value and improved profit potential to the customer.

Travel commitment is moderate to heavy, with some overnights required.

Major Areas of Responsibility

- Sales activities that support the growth and margin objectives of AgSource Dairy in new herds and cows, dairy management reports, diagnostics and herd management supply products
- Establish direct owner contact with new and existing customers to develop and maintain sales
- Introduction of new products and services to existing customers, in coordination with other AgSource Dairy staff

Qualifications

- Degree in Agriculture or equivalent experience within the dairy industry
- Communication and people skills are a must
- Organizational skills are critical
- Prior sales experience is preferred
- Experience in the Dairy Herd Improvement (DHI) industry is a plus
- Knowledge of dairy farming operations, management software, and industry related technology trends
- A thorough understanding of Microsoft Office products and comprehensive computer skills
- Ability to work independently and in a team environment
- Strong ability to negotiate

If interested apply on line to www.crinet.com/careers